

Application for a Post-shipment Seller Loan

To: H\Y <cb[_cb[UbX G\Ub[\U] 6Ub_]b[7cfdcU]cb @]a]H\XZ]bVcfdcU]H\X]b H\Y <cb[?cb[G5FzUW]b[H\fcI [\]rg BYk NYU\UbX VfUbWk

For Bank Use Only									
Loan No. <input style="width: 90%;" type="text"/>	Due Date <table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> </tr> </table>	D	D	M	M	Y	Y	Y	Y
D	D	M	M	Y	Y	Y	Y		
2. Instruction (Application) This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).									
<input type="checkbox"/> New application for Post-shipment Seller Loan <input type="checkbox"/> Extension to existing Loan <input type="checkbox"/> Repayment of existing Pre-shipment loan (Loan Ref No. <input style="width: 400px;" type="text"/>)									
3.1 Borrower Name (the Customer) <input style="width: 95%; height: 30px;" type="text"/>	3.2 Borrower Address <input style="width: 95%; height: 50px;" type="text"/>								
3.3 Name of Contact Person <input style="width: 95%; height: 25px;" type="text"/>	3.5 Export Account Number (if known) <input style="width: 95%; height: 25px;" type="text"/>								
3.4 Borrower Tel/Email <input style="width: 95%; height: 25px;" type="text"/>	5.1 Loan Currency <input style="width: 95%; height: 25px;" type="text"/>								
4.1 Customer Ref / Sales Contract / Invoice No. <input style="width: 95%; height: 25px;" type="text"/>	5.2 Loan Amount <input style="width: 95%; height: 25px;" type="text"/>								
4.2 Buyer (full name and address)	5.3 Loan Tenor 5.4 Extension for (as applicable)								
<input style="text-align: right; font-style: italic; font-size: small; border: none; border-bottom: 1px solid black;" type="text"/> Name	<input style="width: 60px;" type="text"/> days <input style="width: 60px;" type="text"/> days								
<input style="text-align: right; font-style: italic; font-size: small; border: none; border-bottom: 1px solid black;" type="text"/> Address1	5.5 Due Date <table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> </tr> </table>	D	D	M	M	Y	Y	Y	Y
D	D	M	M	Y	Y	Y	Y		
<input style="text-align: right; font-style: italic; font-size: small; border: none; border-bottom: 1px solid black;" type="text"/> Address2	7. Charges								
<input style="text-align: right; font-style: italic; font-size: small; border: none; border-bottom: 1px solid black;" type="text"/> Address3	<input type="checkbox"/> Debit charges to account No. <input style="width: 150px;" type="text"/>								
<input style="text-align: right; font-style: italic; font-size: small; border: none; border-bottom: 1px solid black;" type="text"/> Country / Location	<input type="checkbox"/> Debit Interest to account No. <input style="width: 150px;" type="text"/>								
6. Proceeds Disposal Credit proceeds to our account No. <input style="width: 150px;" type="text"/>	8. Goods Description <div style="border: 1px solid black; height: 100px; width: 100%;"></div>								
9. Other Instructions <div style="border: 1px solid black; height: 100px; width: 100%;"></div>									

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10. Documents Attached

- Invoice Bill of Lading Airway Bill Purchase Order Contract of Sales Insurance Policy
 Other Documents (*please specify*)

11. At Maturity

- Debit our account No.
 Convert at spot rate
 Under forward contract No. for the principal amount of the Loan,
together with accrued interest and charges.

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by the Customer at/from www.gbm.hsbc.com/gtrfstt or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this application; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms applies to the above requested trade service(s).

Signed for and on behalf of the Customer:

Authorised Signatories and Company Stamp (*if applicable*)